



## **Statistics on Orders Received and Sales of Vacuum Equipment for the 3<sup>rd</sup> Quarter of 2011**

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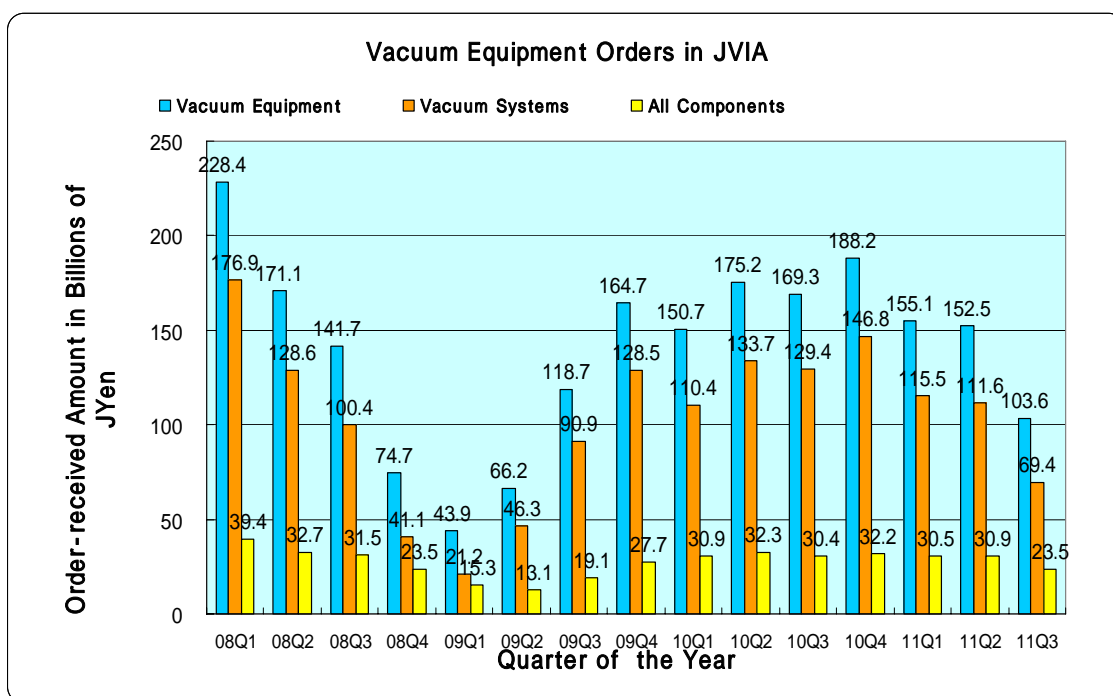
#### **1) Orders Received**

Total orders received for all vacuum systems, components, and services by 69 member companies participating in the statistics for the 3<sup>rd</sup> Quarter of 2011 came to 103.6 billion yen, or 68% of the previous quarter, a decrease of 48.9 billion yen. It was 61% of the corresponding quarter of the previous year, a decrease of 65.7 billion yen. Of total orders, export orders came to 48.6 billion yen or 59% of the previous quarter, a decrease of 33.4 billion yen. It was 43% of the corresponding quarter of the previous year, a decrease of 63.3 billion yen. While domestic orders were 55.0 billion yen or 78% the previous quarter, a decrease of 15.5 billion yen. It was 96% of the corresponding quarter of the previous year, a decrease of 2.5 billion yen.

Orders received for vacuum systems were 69.4 billion yen or 62% of the previous quarter, a decrease of 42.2 billion yen. Of total orders, export orders came to 43.4 billion yen or 59% of the previous quarter, a decrease of 30.3 billion yen, while domestic orders were 26.0 billion yen or 69% the previous quarter, a decrease of 11.9 billion yen. When compared to the corresponding quarter of the previous year, orders for all vacuum systems were 54%; export orders and domestic orders were 42% and 98%, respectively.

Orders received for all vacuum components were 23.6 billion yen or 76% of the previous quarter, a decrease of 7.3 billion yen. Of total orders, vacuum pumps, measuring instruments and components/materials came to 12.7 billion yen, 2.1 billion yen, and 8.8 billion yen, or 75%, 69% and 80% of the previous quarter, decrease of 4.2 billion yen, 1.0 billion yen and 2.2 billion yen respectively. Export orders of all vacuum components totaled 4.6 billion yen or 67% of the previous quarter, a decrease of 2.2 billion yen; domestic orders being 19.0 billion yen or 79% of the previous quarter, a decrease of 5.1 billion yen. Total orders, export orders and domestic orders came to 77%, 55% and 86% of those of the corresponding quarter of the previous year, respectively.

Orders received for services totaled 10.7 billion yen or 107% of the previous quarter, an increase of 0.7 billion yen. This was 113% of the corresponding quarter of the previous year, an increase of 1.2 billion yen.



## 2) Sales

Total sales of all vacuum systems, components, and services by the member companies participating in the statistics in the 3<sup>rd</sup> Quarter of 2011 amounted to 166.6 billion yen or 119% of the previous quarter, an increase of 26.2 billion yen. This was 112% of the corresponding quarter of the previous year, an increase of 17.6 billion yen.

Of total sales, export sales were 91.6 billion yen or 123% of the previous quarter, an increase of 17.4 billion yen. This was 108% of the corresponding quarter of the previous year, an increase of 6.7 billion yen. Upon breaking down the export sales by region, 11.3% was exported to the U.S.A., 13.5% to Europe, 14.8% to Taiwan, 27.6% to South Korea, 24.9% to Mainland China, and 7.9% to the rest of world. Similarly, domestic sales totaled 74.7 billion yen or 113% of the previous quarter, an increase of 8.7 billion yen. This was 117% of the corresponding quarter of the previous year, an increase of 10.8 billion yen.

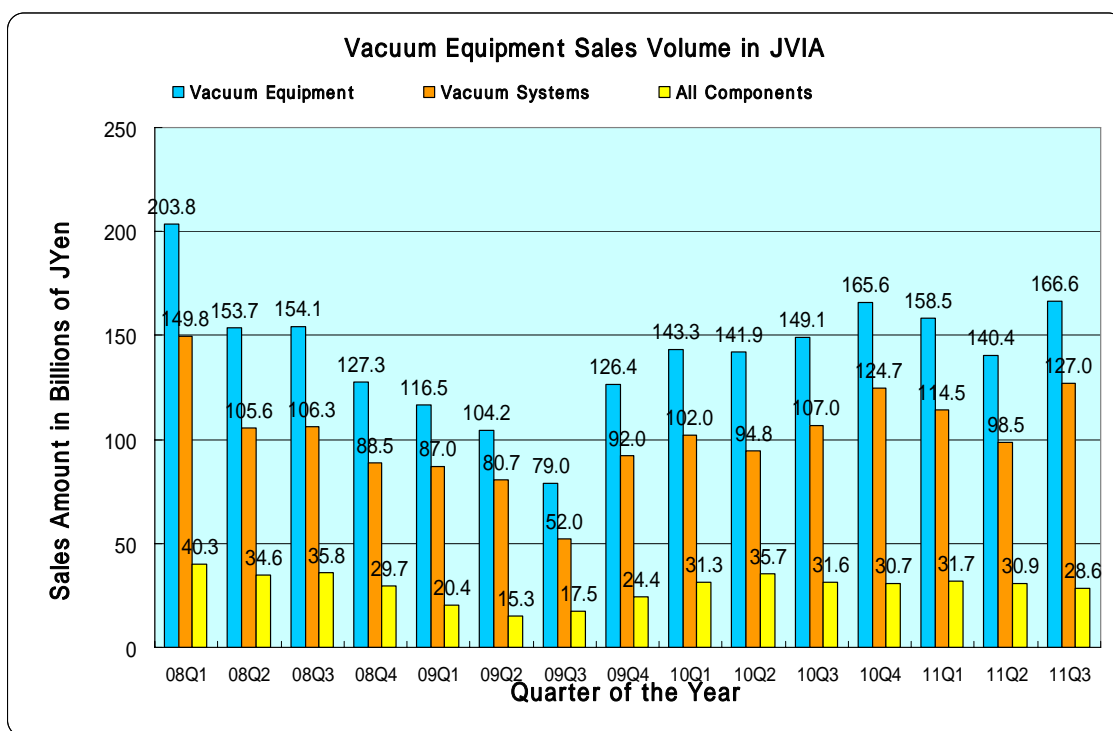
Sales for vacuum systems were 127.0 billion yen or 129% of the previous quarter, an increase of 28.5 billion yen. Of total sales, export sales and domestic sales totaled 85.0 billion yen and 42.0 billion yen, an increase of 19.4 billion yen or 130% and 9.2 billion yen or 128%, respectively. When compared to the corresponding quarter of the previous year, sales for vacuum systems were 119%; export and domestic sales were 112% and 134%, respectively.

Sales for all vacuum components totaled 28.6 billion yen or 93% of the previous quarter, a decrease of 2.3 billion yen. Of total sales, sales for vacuum pumps, measuring



instruments, and components and materials came to 14.7 billion yen, 3.0 billion yen and 10.9 billion yen or 88%, 92% and 100% of the previous year, or a decreases of 2.0 billion yen, 270 million yen and 10 million yen respectively. Export sales for all vacuum components were 5.9 billion yen or 81%, a decrease of 1.4 billion of the previous quarter. Domestic sales for all vacuum components were 22.7 billion yen or 96%, a decrease of 920 million of the previous quarter. When compared to the corresponding quarter of the previous year, sales for all vacuum systems were 91%; export orders and domestic orders were 70% and 98%, respectively.

Sales for services were 10.9 billion yen or 99% of the previous quarter, resulting in a decrease of 104 million yen. This was 104% of the corresponding quarter of the previous year, an increase of 404 million yen.



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